



2 Unique & Impactful Seminars for EDUCATORS

... with:

Manoj Sharma

Global Thought Leader, International Speaker &
Organization Strategist

Enjoy \$50 discount when
you register for both events!
Call [6288 1273](tel:62881273) for team
discounts!

Seminar A: 24 Jun 2009 (Fees: S\$525 nett per person) Awakening The Heart Of Service For Educators

Being an educator calls for the need to serve from within. The mere act of teaching and imparting of knowledge and skills alone is not enough for educators to fulfill their functions. To embrace teaching profession wholeheartedly, educators need to awaken the heart of service in their service to their students, the students' parents, their institute, their community, their nation and the world-at-large.

Top 10 Learning Benefits

This ground breaking and absolutely unique programme on "*Awaken the Heart of Service for Educators*" is extensively researched, carefully created and expertly presented to help you find out how to:

- Re-ignite your passion as educators
- Embody the true spirit of service in your institute
- Gain clarity on your unique service related challenges and issues
- Overcome the top 5 challenges that educators faced as service providers
- Ingrain the essence of service as part of your institute's DNA
- Enhance the internal and external value of service using effective and proven techniques
- Create people-focused experience versus technical process-driven service delivery
- Differentiate *service* versus *servitude* versus *slavery*
- Make the service paradigm shift and illuminate your mind to serve from the heart
- Take a step forward in service and embrace your profession wholeheartedly

Seminar B: 25 Jun 2009 (Fees: S\$525 nett per person) The P.R.I.C.E. Of Passionate Leadership For Educators

- *Catalyzing Proactivity, Responsibility, Innovation, Commitment and Excellence in Educators*

In today's world, the expectation on educators as builders of society is greater than it has ever been before. To make it even more challenging, the role of educator today is not just to educate but also to juggle numerous administrative duties, which have become part and parcel of their job scopes.

For an educator to live up to the expectations of the communities they serve, an educator needs to fast fuel their passion.

Why? So that their job ceases to be work, but becomes more of a pleasure.

If you'd like your work as an educator to become an absolute pleasure, you need to discover the P.R.I.C.E of Passionate Leadership and you need to discover it now.

Come join us for this life and perspective-shaping event and enjoy the pleasure of being a passionate educator.

10 Key Learning Benefits

This special workshop for educators has been crafted after intensive research and constructive feedback from educators in Singapore. How would you like to:

- Discover how you can enjoy the pleasure of being a passionate educator
- Determine your personality as an educator
- Gain clarity of your intention (your passion, vision, mission and identity) as an educator

Programme Agenda

Establishing Your Relationship To Awakening The Heart Of Service

Developing The Platform For Awakening The Heart Of Service

Exploring Strategies Towards Awakening The Heart Of Service

Towards Awakening The Heart Of Service

- Gaining Clarity On Your Unique Service Related Problems, Challenges and Difficulties
- Focusing On The Issues At Hand And Crystallizing The Issues Behind The Issues
- Examining How People Normally Deal With Their Service Problems, Challenges and Difficulties
- Realizing Why These Normal Strategies Don't Work And What You Need To Focus On
- Exploring Possible Solutions You, Your Teams and Your Institution Are Looking For
- Identifying The Different Types Of Solutions Worth Looking For
- Exploring Multiple Relevant Solutions
- Appreciating The Philosophy Of Problems and Solutions
- Appreciating Human Dynamics To Appreciate Service
 - *We Want To Create A Culture Of Service Excellence, But...*
 - *The 5 Global Paradigm Shifts And How They Relate To Service*
- Examining People's Devotions And Their Lack Of Devotions To Service And What Causes It
 - *The Chocolate Cake Game*
 - *Differentiating The Universal Differences Between A Product, A Service And An Experience*
 - *Differentiating Technical Process Driven Service and Non-Technical People Driven Service*
 - *The Value Of Creating An Experience*
- Exploring People's And Your Preconceived Notions When It Comes To Service
 - *Service Versus Servitude Versus Slavery*
- Identifying The Preconceived Notions That Have Held You Back From Serving
- Illuminating Your Mind As To The Heart Of Service And Shifting Your Service Paradigm
 - *The DNA Of All Human Beings Demonstration*
- Identifying What You Are Willing To Do To Take A Step Forward In Service
 - *Your Service Declaration - Awakening The Heart Of Service*

How The Seminars Are Conducted

These 2 events have incorporated a series of participation-driven activities to engage participants:

- Illuminating introductions
- Engaging Dialogues
- Interactive games & exercises
- Thought provoking debriefs
- Open questions & answer sessions

Who Should Attend

Each and everyone in the education field - Principals, Vice-Principals, Heads Of Department, School Administrators and Teachers.

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- Get the best out of yourself as an educator
- Get the best out of your students as an educator
- Align your students' targets and create opportunities for your students to win
- Invite your students to become coachable for excellent results
- Create a great team environment for your students
- Hone your leadership skills within the classroom environment (with your students) and office (with your colleagues)
- Define your passionate leadership style

If you have answered 'YES' to at least 3 of the above, then this life and perspective-shaping event is a must-attend for you.

Programme Agenda

Knowing The New Roles Of An Educators

- Raising Your Awareness On The Real Purpose Of Educators
- Identifying Your Biggest Obstacle
- Appreciating The Order Of All Things

Knowing Your Personality As An Educator

- Knowing Your True Motivations
- Knowing Your True Strategies
- Knowing Your True Gravitations
- Knowing Your True Orientations

Gaining Clarity Of Intention As An Educator

- Clarifying Your Values
- Clarifying Your Passion
- Clarifying Your Vision
- Clarifying Your Mission
- Clarifying Your Rewards
- Clarifying Your Identity

Primary Leadership - Getting The Best Out Of Yourself As An Educator

- The "Primary Leadership" Game - The Earning Your Keep Approach
- Debriefing The Primary Leadership Game
- The 7 Ps of Primary Leadership
- The Value of Principles
 - *The Value of Proactivity, Problems, Patience, Profitability, Performance and Peace*

Secondary Leadership - Getting The Best Out Of Your Students As An Educator

- The "Secondary Leadership" Game - The KAIZEN Approach
- Debriefing The "Secondary Leadership" Game
- The 10 Dimensions of Secondary Leadership
 - Raising Your Students' Awareness
 - Knowing Your Students' Personality
 - Clarifying Your Students' Intention
 - Aligning Your Students' Targets
 - Creating Opportunities For Your Students To Win
 - Building A Great Team Environment For Your Students
 - Coaching Your Students To Deliver Excellent Results
 - Inviting Your Students To Remain Coachable
 - Developing Your Students Competencies
 - Your Leadership With Other Teachers
 - Your Leadership With Heads Of Departments
 - Your Leadership With Your Vice-Principal and Principal

Defining Your Passionate Leadership Style

Crystallizing The P.R.I.C.E of Passionate Leadership For Educators

About Manoj Sharma

Manoj Sharma is a World Class Organization Strategist. He assists organizations, teams and individuals to be financially and non-financially wealthier through a series of incredibly "spot on", fully customized strategic initiatives. Mr. Sharma is also the Founder, CEO and Head of Faculty of DifferWorld.com, an international strategic profitability, performance and fulfillment consultancy. Over the years Mr. Sharma has earned a reputation for not just being a global thought leader, but also his reputation for delivering world class initiatives that assist the global who's who win in their fields of endeavour is fast becoming legendary.

Mr. Sharma has extensively worked with tier one organizations and leaders across Asia, Europe, Oceania and The Middle East, as a Strategic Consultant, Executive Director, Group Business Development Director, Marketing & Communication Director, Content Director and more. As such he brings with him a truly global perspective with an intimate appreciation of local challenges.

Testimonials

- "Excellent workshop! Well-done! It's a course of great depth and I enjoyed the discussions and sharing of insightful topics the most." - Rachel Tay, Singapore Police Force*
- "I enjoyed this seminar by Manoj Sharma in which insights on creating a service culture were delivered in an impactful and enlightened manner."*
- "Attending this seminar is a mind-blowing experience of discovering what service is really about." - Yang Shiao Qi, Ministry of Education*
- "The analogy and examples shared in the seminar were very clear and precise." - Jade Wong, Central Provident Fund Board*
- "The game played during the course was interesting and a good illustration of 'product', 'service' and 'experience'."*
- "Manoj helped me see the non-technical aspect of service which was missing in the past but highly important and absolutely free." - Evelyn Soon, Central Provident Fund Board*

REGISTRATION

Seminar A: Awakening the Heart of Service for Educators, 24 Jun 2009, Furama Riverfront, Singapore

Seminar B: The P.R.I.C.E of Passionate Leadership for Educators, 25 Jun 2009, Furama Riverfront, Singapore

Fees: \$525 nett per person per seminar
\$1,000 when the same person signs up for both seminars (save \$50)
(Team discount is available when you register 3 persons and above)

For enquiries / registration, contact:
Partners Conference & Event Management Pte Ltd
Tel: 6288 1273 Fax: 6288 1293
Email: enquiries@partners-conference.com
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YES! Please register me / us:

Name of Delegates	Designation	Email Address	Seminar (Please tick)
1. _____	_____	_____	<input type="checkbox"/> A <input type="checkbox"/> B
2. _____	_____	_____	<input type="checkbox"/> A <input type="checkbox"/> B
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Approving Manager

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